

Light is OSRAM

OSRAM

Our Brands

sITECO **traxon** **e:cue**

Light is joint success

Let's share our potential.
Osram affiliate – the partner program

Light is OSRAM



March 2018 Partner news: Light is innovative

Dear Ms Ross,

Here is your monthly update on activity, training opportunities and important product news.

Last week saw the biennial Light + Building exhibition in Frankfurt. The OSRAM stand took the theme 'How will you live in the future?' to show how we evolve from existing technologies to the ideas of the future. New products on show included the new Streetlight 11, which uses intelligent networking to help to find a parking space. Another introduction to the portfolio was the future-focussed Licross trunking system for industry and retail, which offers many useful features beyond light through the extensive sensor portfolio, the e:cue Sympholight lighting control software and cloud-based data management. We hope the partners who visited us at the show found our presentations beneficial and exciting.

Meanwhile, our partner Sielight attended the annual Smart City conference in Athens. Read more in the story below.

Kind regards,

Your OSRAM Partnership Team

Your light. Our passion.



Lightify Pro discontinuation

All Lightify Pro products are discontinued with immediate effect. All ZigBee Light Link (ZLL) certified products from any manufacturer can be used to extend existing installations. OSRAM guarantees the original full product warranty, and continues to offer service and product support. LIGHTIFY Home and LIGHTIFY Luminaires are not affected and continue to be available from OSRAM.



HC1 Sensor 7Q 'lockout'

Several error patterns occurred on some projects with Compact Monsun Parking in combination with Sensor & DALI Eco/Sensor Coupler HF/Lightify Pro. For this reason, modified hardware and firmware is currently being tested. The affected products will not be available until R&D grants their release. The 7Q lockout affects the following products:

- Compact Monsun Parking LIGHTIFY® Pro - 2LS724D1V44BH0L
- Compact Monsun Parking LIGHTIFY® Pro with presence sensor - 2LS724D1V44BH0L
- Compact Monsun Parking DALI Eco-Controller, Master, Sensor HC1 - 2LS724D1V44BH0D
- Compact Monsun Parking DALIpro Sensor Coupler Slave, sensor HC1 - 2LS724D1V44BH0C
- Compact Monsun retrofit kit LIGHTIFY® Pro | with presence sensor (Master) - 2LS792HL1
- Compact Monsun retrofit kit LIGHTIFY® Pro | without sensor (slave) - 2LS7920L1
- Compact Monsun retrofit kit DALIeco Controller, Master, Sensor HC1 - 2LS792HD1
- Compact Monsun retrofit kit DALIpro sensor coupler slave, sensor HC1 - 2LS792HC1



Training opportunities with the Partner Program

Our latest Training Courses for Partners calendar is now available on MyOSRAM, with dates available throughout 2018. Face-to-face training opportunities include courses for sports lighting, controls and Tvilight. Live webinar topics include light planning for outdoor areas, tunnels, and indoor projects using new Mirrortec. Log in to MyOSRAM to view the calendar.

If you're interested in participating in any of our training courses, please advise Frances Ross as soon as possible.

[Log in to MyOSRAM](#)



New Online Training

Many new pre-recorded training sessions have been added to MyOSRAM, including seminars on new systems and tools:

- Floodlight 20 midi and Mirrortec is a new lighting solution for indoor applications. The training session lays out the project and design opportunities for this unrivalled system.
- Outdoor Luminaires Configurator – learn how to configure Siteco outdoor luminaires with our simple and flexible configurator. Benefits of using the configurator include creating orders with a single click, elimination of additional processing costs, shortened delivery times and immediate quotations for special versions.
- All training sessions for the recent product launch window are also available in MyOSRAM, under 'Launch and Light + Building 2018 webinar'.

[Log in to MyOSRAM](#)

PARTNER NEWS

Sielight at Smart City conference

OSRAM partner Sielight attended the 6th Smart City Conference and the international Elec-Tec 2018 fair, exhibiting OSRAM products and taking part in the speaker programme. Sielight visitors had the opportunity to meet the company's experienced engineers and discuss about the new OSRAM, Siteco, and Traxon-ecue products for Smart City and Dynamic Lighting. There over three hundred participants at the conference, representing municipalities, prefectures, private companies and major Greek organizations. Sielight received notable guests to the booth, while in the conference hall OSRAM technical specialist Damian Gale presented a seminar called 'Light makes cities smart'.

If you have any questions about the items above, contact your country partnership manager or:

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